31st CII PARTNERSHIP SUMMIT 2026®

ANDHRA PRADESH
India's Sunrise State

MSME Exhibition

12th – 14th November | Visakhapatnam







ANDHRA PRADESH
India's Sunrise State

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Meet the Andhrapreneurs



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Introduction

The Government of Andhra Pradesh is organising the MSME Exhibition at the 31st CII Partnership Summit in Visakhapatnam from 12th - 14th November 2026 to showcase the State's manufacturing capabilities, innovation and entrepreneurial potential. The exhibition will feature 45 enterprises across 8 thematic categories, including precision engineering & electrical solutions, aerospace & defence manufacturing, material & mobility solutions, RTIH innovators, agri-tech & circular economy, SHG & women-led enterprises, pharma & med-tech and food processing. Building on MSME participation in five regional conferences, the exhibition aims to facilitate business collaborations, technology partnerships, investor interactions and market linkages. Interactive product displays, entrepreneur profiles and demonstrations will highlight Andhra Pradesh's diverse MSME ecosystem and its growth potential.

One Family One Entrepreneur

8 Sectors Exhibited

01 Precision Engineering & Electrical Solutions

02 Aerospace & Defence Manufacturing

03 Material & Mobility Solutions

04 RTIH Innovators Arena

05 Agri-Tech & Circular Economy

06 SHG & Women-Led Enterprises

07 Pharma & Med-Tech

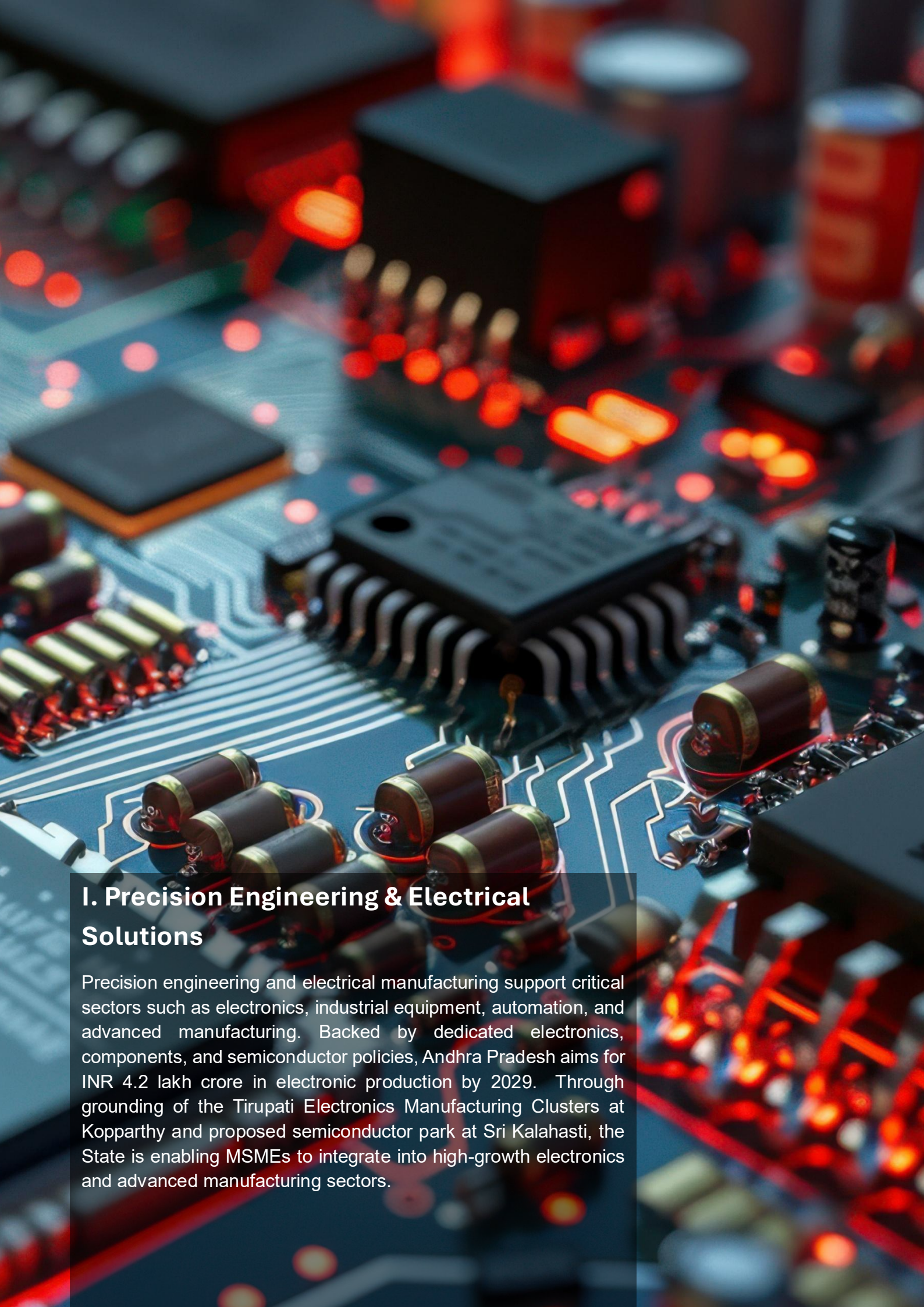
08 Food Processing

Tasting Corner

Andhra delicacies such as Araku coffee, traditional sweets and millet-based snacks.

Facilitation Kiosk

Guidance on exports, digital commerce, infrastructure, skilling and business growth.



I. Precision Engineering & Electrical Solutions

Precision engineering and electrical manufacturing support critical sectors such as electronics, industrial equipment, automation, and advanced manufacturing. Backed by dedicated electronics, components, and semiconductor policies, Andhra Pradesh aims for INR 4.2 lakh crore in electronic production by 2029. Through grounding of the Tirupati Electronics Manufacturing Clusters at Kopparthy and proposed semiconductor park at Sri Kalahasti, the State is enabling MSMEs to integrate into high-growth electronics and advanced manufacturing sectors.

I. Precision Engineering & Electrical Solutions

1. Winwin Speciality Insulators Limited

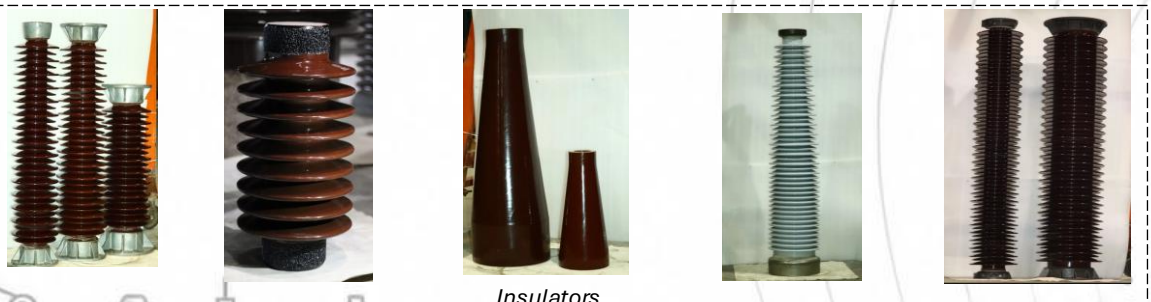
Enterprise Name	Winwin Speciality Insulators Limited
Founder Name	Aaditya Yalamarty
Enterprise Type	Small
Date of Incorporation	2019
District	Anakapalli

About Enterprise

Winwin Speciality Insulators manufactures advanced electro-ceramic and porcelain insulators for the transmission and distribution of electricity. Its product range includes post insulators, current-transformer insulators, transformer bushings, electro-polymeric insulators, distribution transformers and allied electrical products. The company can manufacture high-voltage products up to the 1,200 kV class, making it suitable for critical power-grid projects. It serves customers across India and has market presence in the United States and the United Kingdom. Its client base includes major power and engineering organisations such as Vanguard, Hitachi, General Electric and NTPC. The company received the 2026 Telangana and Andhra Achievers Award for excellence in manufacturing high-voltage electro-ceramic and porcelain insulators.

About the Founder

Aaditya Yalamarty is a technopreneur with triple master's degrees from IIM Bangalore, AIM Manila, and ESCP Europe, and brings over a decade of experience in India's power and electrical equipment sector. He has served as a Director since 2021, contributing deep industry expertise to the company's technology and market development initiatives. In recognition of his achievements, he was featured in The Economic Times 40 Under 40 in 2026.



Insulators

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2. Jami Hydraulics Private Limited

Enterprise Name	Jami Hydraulics Private Limited
Founder Name	J.V. Visweswara Rao
Enterprise Type	Small
Date of Incorporation	2011
District	Visakhapatnam

About Enterprise

Jami Hydraulics provides complete, customised hydraulic solutions for industrial use. The company manufactures hydraulic and pneumatic cylinders, including lifting, mill-type, telescopic, tie-rod and welding or traversing cylinders, along with hydraulic presses, jacks, seal kits and spares. It can manufacture precision cylinders up to 10 metres and undertakes cylinder reconditioning. Its major customers include the Indian Navy, ONGC, Tata Steel, Visakhapatnam Steel Plant and SAIL. The company serves industries across India and also has a presence in Sri Lanka and the UAE. Its ISO 9001:2015 certification supports its focus on quality and reliable Made-in-India engineering.

About the Founder

J. V. Visweswara Rao began his career with Jindal Steel and, leveraging his experience in the steel industry, established Jami Hydraulics in 2002. Starting with hydraulic seal trading and cylinder reconditioning, he set up the manufacturing unit in 2004 and progressively built the business into a precision hydraulic engineering enterprise.



Milltype



Luffing cylinders

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3. PB Manufacturing Technology

Enterprise Name	PB Manufacturing Technology
Founder Name	Balaji Ponnada
Enterprise Type	Micro
Date of Incorporation	2020
District	Visakhapatnam

About Enterprise

PB Manufacturing Technology provides precision CNC machining for industrial applications. It manufactures aluminium moulds, CNC-turned components, VMC-machined parts, gearbox adapter plates, aluminium flat bars, profiles, adapters and machinery spares. The unit operates CNC milling and lathe machines and supports requirements from aerospace, defence, pharmaceutical and research-linked industries. Its customer ecosystem includes organisations such as BDL, BHEL, BARC, Dr. Reddy's and the Naval Dockyard. The enterprise works round the clock and is ISO 9001:2015 certified, showing its focus on consistent quality and accurate manufacturing.

About the Founder

After around ten years in CNC programming, 3D design and precision machining, **Balaji Ponnada** started the enterprise during the 2020 lockdown. He initially handled programming, machine operation and market development himself, then reinvested steadily to expand capacity to three CNC machines and round-the-clock operations.



CNC Components

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4. NLight Horizon Solutions Private Limited

Enterprise Name	NLight Horizon Solutions Private Limited
Founder Name	Nikhil Satya Kanth
Enterprise Type	Micro
Date of Incorporation	2025
District	Kakinada

About Enterprise

NLight Horizon Solutions manufactures LED and solar lighting products in Andhra Pradesh. The enterprise has progressed from LED assembly operations to full-fledged indigenous manufacturing with in-house product development. Its major customers include Coromandel Fertilizers, KBK Biotech, Lalitha Enterprises, Aparna Ceramics, Saradhi Infra Projects and HPCL. The company exports to Ethiopia, Kenya, Zimbabwe and Mauritius and is pursuing further OEM and export opportunities. It is BIS, ISO, CE and NSIC certified and received the Best MSME Award from the District Collector in 2022 and the Swachh Andhra Award under the MSME category in 2025.

About the Founder

Nikhil Satya Kanth is a first-generation entrepreneur with an M.Tech in Embedded Systems from GITAM University. Following his tenure at Delphi Systems in Haridwar, he ventured into entrepreneurship in the lighting sector. Starting with LED assembly operations in 2019, he subsequently transformed NLight Horizon Solutions into a full-fledged LED and solar lighting manufacturing enterprise.


Streetlights


Commercial Panels


Bulbs


Streetlights

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5. Robocoupler Techno Solutions

Enterprise Name	Robocoupler Techno Solutions
Founder Name	Praveen Malla
Enterprise Type	Micro
Date of Incorporation	2015
District	Visakhapatnam

About Enterprise

RoboCoupler Techno Solutions develops robotics, automation systems, and AI-enabled technologies for industrial and public-sector applications. The company has developed robotic platforms such as SITA, MIRA, and ASC Arjun, an AI-powered humanoid Robocop developed in collaboration with the Indian Railway Protection Force (RPF) and deployed across East Coast Railway stations for safety, surveillance, crowd management, and platform monitoring. Recognized under the Department for Promotion of Industry and Internal Trade (DPIIT) Startup Registration (DIPP42486), the company serves clients including the Railway Protection Force (RPF), East Coast Railway, and KL University, with deployments across India and in Saudi Arabia.

About the Founder

Praveen Malla, an M.Tech in Embedded Systems from Gandhi Institute of Technology and Management (GITAM) University and a recipient of a Gold Medal in Robotics from SRM University, started his entrepreneurial journey in 2010 with an initial investment of INR1,500 from his grandfather and built a "Made in India" robotics enterprise rooted in indigenous innovation and engineering excellence.



Humanoid Robots



II. Aerospace & Defence

The State's Aerospace and Defence policy targets INR 1 lakh crore in investment and 1 lakh jobs by 2030. Investments from Bharat Electronics Limited, Bharat Dynamics Limited, and Skyroot Aerospace are strengthening the manufacturing ecosystem. Space City at Srikalahasti in Tirupati district and the Aerospace/AMCA Park at Puttaparthi in Sri Sathya Sai district are opening high-value manufacturing opportunities for MSMEs.

II. Aerospace & Defence

1. Ramesh's Aerospace Products & Services Private Limited

Enterprise Name	Ramesh's Aerospace Products & Services Private Limited
Founder Name	Ramesh Babu
Enterprise Type	Small
Date of Incorporation	2019
District	Krishna

About Enterprise

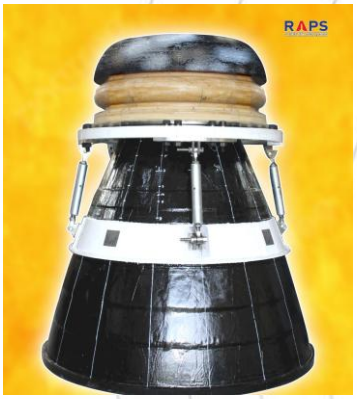
Ramesh's Aerospace Products & Services specialises in the manufacture of precision-engineered components for the aerospace and defence sectors. Its product portfolio includes jet deflectors, rocket motor cases, and flexible nozzle systems designed for demanding propulsion and high-temperature applications. The enterprise focuses on engineering precision, reliable manufacturing, and specialised components that support critical aerospace and defence programmes. Its clientele includes the Defence Research and Development Organisation (DRDO) and the Indian Space Research Organisation (ISRO), with a market presence spanning India and Israel.

About the Founder

Ramesh Babu is an aerospace professional and entrepreneur who draws strong expertise in advanced Aerospace and composite materials and applications. His leadership focuses on precision manufacturing, technical innovation and meeting the demanding requirements of strategic industries, contributing to the development of India's aerospace and defence manufacturing capabilities.



Rocket Motor Case



Flex Nozzle System

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2. Oceanautics Private Limited

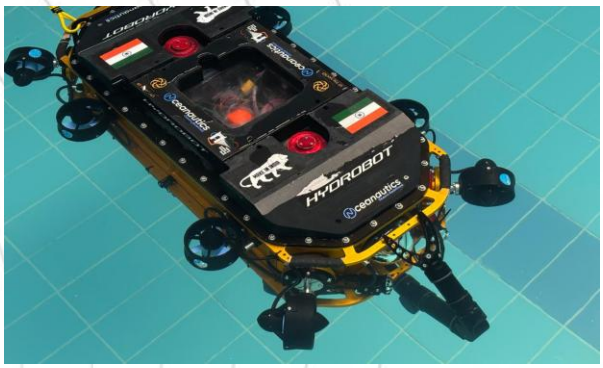
Enterprise Name	Oceanautics Private Limited
Founder Name	Abhishek Bokinala
Enterprise Type	Micro
Date of Incorporation	2021
District	Visakhapatnam

About Enterprise

Oceanautics develops indigenous marine and subsea technologies for defence, research, education and maritime use. Its work covers marine robotics, underwater vehicles, sonar and sensing systems, subsea connectors, specialised cables and other critical underwater equipment. The company is building remotely operated vehicles, autonomous underwater vehicles and autonomous surface vehicles that can inspect, monitor and operate in areas that are difficult or unsafe for people to reach. It serves industries and educational institutions across India and works within Visakhapatnam's defence-technology ecosystem, including engagement with NSTL. The enterprise combines local manufacturing with selected international collaboration to strengthen India's capability in marine robotics.

About the Founder

Abhishek Bokinala holds a background in engineering and technology, leveraging expertise in marine systems, robotics, and autonomous technologies to develop indigenous underwater vehicles and advanced subsea solutions for maritime application.



Integrated Applications for Marine Operations



Hydrobot, Sagarsuraksha, Jalyaan
Environmental Monitoring
Collecting ocean data with multiple sensors

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3. Juhi Metallurgical Lab

Enterprise Name	Juhi Metallurgical Lab
Founder Name	Jagan Mohan Rao
Enterprise Type	Micro
Date of Incorporation	2021
District	Visakhapatnam

About Enterprise

Juhi Metallurgical Lab manufactures specialised metal components for defence, marine, and heavy-industry applications. Its products include titanium components, industrial valves, forgings, heat exchangers, pressure equipment, and critical defence parts. The enterprise began by developing titanium air bottles for a Naval Armament Depot and later expanded into reverse-engineered torpedo-system components. It uses advanced testing and production facilities for hardness, impact, pressure, and material testing, supported by the MSME Technology Centre in Visakhapatnam. The laboratory is ISO 9001:2015 certified, a DGNAI-approved industry partner, and SAMAR certified, reflecting its adherence to stringent quality and industry standards. It serves defence and industrial customers such as the Eastern Naval Command, Burckhardt Compression, and Essel.

About the Founder

Jagan Mohan Rao brings more than 25 years of experience in defence metallurgy and manufacturing. He established the laboratory in Visakhapatnam in 2021 with the objective of converting specialised metallurgical knowledge into reliable indigenous solutions for India's strategic sectors.



Titanium Component



Titanium welding machine



Overflow valve

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4. S.S.D. Polymers

Enterprise Name	S.S.D. Polymers
Founder Name	P. V. Chandrasekhar Dutt
Enterprise Type	Small
Date of Incorporation	1984
District	Krishna

About Enterprise

S.S.D. Polymers manufactures electromagnetic interference (EMI) and electromagnetic pulse (EMP) shielding products, along with customized protection solutions for mission-critical electronic systems. Its product portfolio includes composite conductive elastomer gaskets, wire-knit embedded gaskets, EMI shielding windows, silver-plated conductive elastomers, dual-type wire-mesh gaskets, conductive fabric gaskets, knitted wire-mesh tapes, and honeycomb air vents. The company operates under ISO 9001:2015 Quality Management System and ISO 14001:2015 Environmental Management System and holds CEMILAC Technical Approvals for both Type C and Type F products, underscoring its capabilities in serving high-reliability and defence applications.

About the Founder

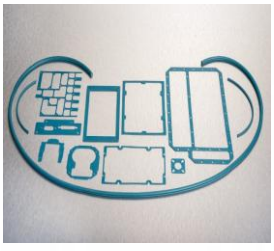
P. V. Chandrasekhar Dutt established S.S.D. Polymers with a focus on developing specialised shielding solutions for critical electronic systems. Supported by the technical leadership of **Dr. Datta Prasad,** a physicist and researcher, the enterprise has built expertise in advanced EMI and EMP shielding technologies. Its growth reflects a sustained commitment to indigenous innovation, engineering excellence and the development of high-performance products for strategic applications.



Composite Conductive Elastomer Gaskets



Wire Knit Embedded Gaskets



Silver Plated Conductive Elastomers

5. Precifast Private Limited

Enterprise Name	Precifast Private Limited
Founder Name	V. Guru Charan Das
Enterprise Type	Small
Date of Incorporation	2016
District	Nandyal

About Enterprise

Precifast, located at Bethamcherla, manufactures a wide range of engineered fastening solutions, including bolts, nuts, screws, and socket bolts, serving the automotive, solar energy, wind power, infrastructure, defence, and industrial sectors. Its ISO 9001:2015-certified, vertically integrated manufacturing facility brings forging, thread rolling, heat treatment, plating, and secondary operations under one roof, enabling efficient and quality-driven production. The company supplies to reputed organizations such as TVS Motor, Bajaj, Piaggio, Tata Solar, and a Government of India Defence PSU, and has been recognized with a Grade A Supplier Performance Rating (2024-25) and the Swachha Andhra Awards 2025.

About the Founder

V. Guru Charan is a first-generation entrepreneur with nearly two decades of experience at TVS Motor. Drawing on extensive expertise in automotive manufacturing and supply chains, he established Precifast in 2016 with the vision of creating a world-class fastener manufacturing company. Despite challenges arising from demonetization, delayed subsidies, lack of working capital, and COVID-19 disruptions, he successfully built a technologically advanced enterprise. His long-term vision is to position Precifast among the top fastener manufacturers globally while creating employment opportunities in rural Andhra Pradesh.



Residential Double Doors



High-Security Doors



III. Material & Mobility Solutions

The sector encompasses automotive, packaging, construction materials, specialty chemicals, and industrial products. Supported by the Industrial Development Policy (IDP) 4.0, AP MSME & Entrepreneur Development Policy 4.0, and 175 MSME Parks, Andhra Pradesh is expanding its industrial ecosystem that offer plug-and-play facilities for manufacturing MSMEs. The Chemical Park at Mulapeta, Oil and Gas Manufacturing Cluster at Kakinada, and proposed Construction Equipment Cluster near Naidupeta are fostering MSME participation across the State's industrial manufacturing ecosystem.

III. Material & Mobility Solutions

1. Kora Pack Private Limited

Enterprise Name	Kora Pack Private Limited
Founder Name	Prasad Kora
Enterprise Type	Small
Date of Incorporation	2015
District	Chittoor

About Enterprise

Kora Pack has evolved from a screen-printing unit into a leading paper packaging manufacturer with operations across Tamil Nadu and Andhra Pradesh. The company expanded from producing tags and labels for garment exporters to delivering high-end packaging solutions for clients such as Jockey, Minster White, Volto, and Amara Raja Batteries. It became one of the first companies outside China to manufacture packaging boxes for Apple iPhones through a joint venture. Kora Pack has also developed True Bio, a 100% plastic-free, heat-seal food packaging technology, supported by four international patents across Australia, Europe, Canada, and the United States. Its Chittoor facility employs more than 425 people, with nearly 98% drawn from local communities.

About the Founder

Prasad Kora, a first-generation entrepreneur from an agricultural family, began his journey in 1986 with a 350 sq. ft. screen-printing unit in Chennai, established with just three employees and INR10,000 in capital. Over the years, he transformed the venture into a leading packaging business through continuous diversification and innovation. In 2014, he relocated operations to Coastal Nagaram in Chittoor district, where he developed 40 acres of land into an integrated manufacturing facility. Despite facing business challenges during a period of expansion, he successfully steered the company forward, laying the foundation for its continued growth and success.



Printed Paper Cups



Printed Paper Plates



Printed Paper Cups

2. Govind International – Alumaze

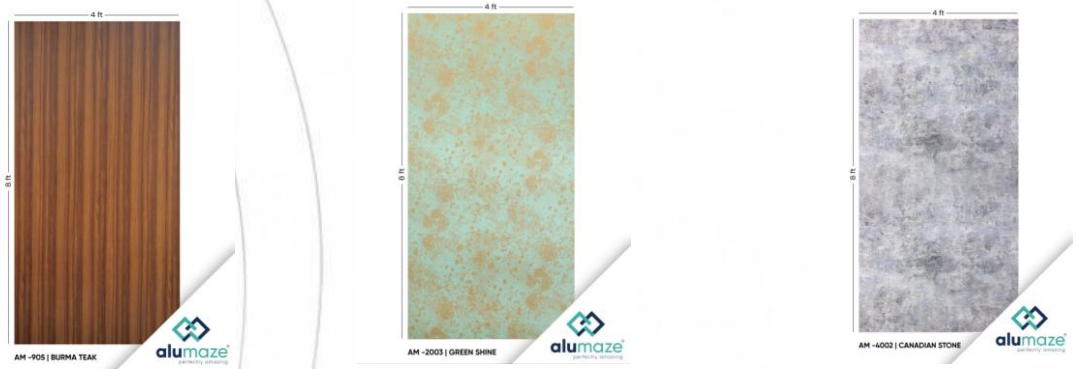
Enterprise Name	Govind International – Alumaze
Founder Name	Nikhil Choudhry, Subhash Choudhry & Pawan Hirawat
Enterprise Type	Small
Date of Incorporation	2022
District	Vizianagaram

About Enterprise

Govind International - Alumaze manufactures Aluminium Composite Panels (ACPs) for building exteriors, interiors, signage, and decorative applications. Its product range includes wooden, marble, stone, sand, textured, glossy, metallic, mirror, and brushed finishes, featuring designs such as Burma Teak, Pegasus, Canadian Stone, Green Shine, and Bright Silver. The company uses five-roller calendar technology to achieve superior flatness, uniform thickness, and durable surface finishes. Backed by ISO 9001:2015, BIS, Thomas Bell-Wright, and Make in India certifications, it serves architects, fabricators, builders, dealers, and interior-solution providers across India while supporting local vendors through its South India manufacturing base.

About the Founder

Founded by **Nikhil Choudhry and Pawan Hirawat,** and led operationally by CEO **Subhash Choudhry,** Alumaze has established itself as a South India-based Aluminium Composite Panel (ACP) manufacturer, focusing on innovative designs, quality manufacturing, and market expansion across the building materials sector.



Aluminum Composite Panels

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3. ABS Impex Private Limited

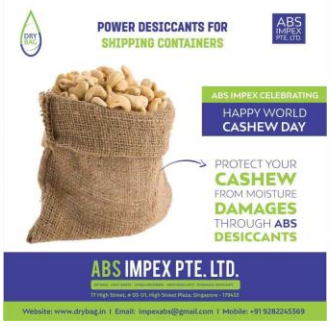
Enterprise Name	ABS Impex Private Limited
Founder Name	Srinivas Pulivarthi & Anil Kumar
Enterprise Type	Micro
Date of Incorporation	2011
District	Kakinada

About Enterprise

ABS Impex manufactures protective packaging and moisture-control products for shipping, warehousing, storage, and food-related applications. Its product range includes container desiccants, storage desiccants, kraft liners, inbox desiccants, oxygen absorbers, and wardrobe desiccants. The company serves customers such as ITC, Pattabhi Agro Foods, Mega Sea Shipping, KLA Foods, Suruchi, Lalitha Enterprises, Bebo International, and Olam. Backed by ISO 9001 certification and Star Export House recognition, it has expanded its footprint to international markets including Singapore and Uganda, while supporting local employment through a workforce of 20 people.

About the Founder

Srinivas Pulivarthi holds a Bachelor's degree in Hotel Management and has prior professional experience with PepsiCo, Coca-Cola, Tata Telecom and Airtel. In 2011, he entered entrepreneurship along with **Anil Kumar** and established the enterprise in the moisture-control products segment. His corporate experience in marketing, supply chains and business management supported the development of customised solutions for logistics, warehousing and food applications.





Desiccants and Packaging Protection Products

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4. Sree Bhalaji Industries Private Limited

Enterprise Name	Sree Bhalaji Industries Private Limited
Founder Name	Dr. K. Venkatramana
Enterprise Type	Micro
Date of Incorporation	2021
District	Annamayya

About Enterprise

Sree Bhalaji Industries manufactures over 100 products for the wood joinery, textile, transformer, paint, construction, and paper industries. Its portfolio spans industrial adhesives, polymer emulsions, construction chemical binders, and paper coating solutions. The company's manufacturing capabilities are supported by ISO 9001:2015, ISO 14001:2015, GMP certifications, NSIC registration, and more than 15 registered trademarks and copyrights. Employing 50 direct and 50 indirect workers, it focuses on delivering quality products backed by competitive pricing, timely delivery, and customer-centric service.

About the Founder

Dr. K. Venkatramana, M.Sc., Ph.D., brings over 30 years of industry experience. After spending 12 years in industry, he established a small manufacturing unit in Madanapalle in 2004 and steadily expanded his business across polymers, resins, adhesives, and specialty chemicals. These ventures were subsequently consolidated under Sree Bhalaji Industries Private Limited in 2021, creating a diversified manufacturing enterprise serving multiple industries.



Emulsion Paint


24-Carat Gold Paint



Wall Putty



Wood Primer White

5. Venu Motors

Enterprise Name	Venu Motors
Founder Name	Devisetty Venugopal
Enterprise Type	Small
Date of Incorporation	2018
District	Sri Sathya Sai

About Enterprise

Venu Motors is an electric vehicle manufacturer focused on delivering affordable and sustainable mobility solutions for Indian consumers. The company designs and manufactures electric two-wheelers engineered for Indian road conditions, combining indigenous technology, durable engineering, smart control systems, and efficient battery solutions. Its product portfolio includes the Thunder, E-Fly, and E-Fighter models, catering to the growing demand for green mobility. With a focus on affordability, reliability, and customer convenience, Venu Motors is expanding its presence across Andhra Pradesh, Telangana, Karnataka, and Tamil Nadu, contributing to India's transition towards cleaner transportation.

About the Founder

Devisetty Venu Gopal is a first-generation entrepreneur and the founder and proprietor of Venu Motors, an electric mobility venture established with the vision of making affordable and sustainable transportation accessible to a wider population across India. Driven by a commitment to promoting clean mobility, he focuses on manufacturing high-quality, cost-effective electric two-wheelers designed to meet the diverse needs and road conditions of Indian consumers.



Electric Two-Wheeler



IV. RTIH Innovators Arena

The Ratan Tata Innovation Hub (RTIH) is strengthening Andhra Pradesh's startup ecosystem through innovation, startup incubation, and industry-academia collaboration. RTIH has supported 340 startup associations, mobilised over INR 21 crore in funding, facilitated 100+ intellectual property filings, and engaged more than 33,000 beneficiaries. The Hub is accelerating technology commercialisation, fostering research partnerships, and connecting startups with industry and academic institutions to drive innovation-led growth in the State.

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IV. RTIH Innovators Arena

1. Antar IoT

Enterprise Name	Antar IoT
Founder Name	Rajaneesh Vasantha
Enterprise Type	Micro
Date of Incorporation	2017
District	Visakhapatnam

About Enterprise

Antar IoT develops Internet of Things (IoT) solutions that help enterprises monitor assets, energy consumption and industrial operations in real time. Its product portfolio includes smart asset management systems, energy meter monitoring solutions, machine monitoring platforms and industrial lighting automation systems. The company serves sectors such as pharmaceuticals, manufacturing and engineering, enabling organizations to improve operational efficiency, reduce energy costs and support Industry 4.0 adoption through connected technologies and data-driven insights.

About the Founder

Rajaneesh Vasanta is a technology entrepreneur with over two decades of experience in IoT, mobile, cloud and emerging technologies. An alumnus of Indian Institute of Management, Calcutta, he previously held global leadership roles at CSC and DXC Technology. Since founding ANTAR IoT in 2017, he has led the development of innovative connected products and enterprise IoT solutions focused on operational efficiency and digital transformation.



Antar IOT Master

2. Aatonovaz Technologies Private Limited

Enterprise Name	Aatonovaz Technologies Private Limited
Founder Name	Arjun Sai Kosinepalli
Date of Incorporation	2025
Enterprise Type	Micro
District	Tirupati

About Enterprise

Aatonovaz Technologies is a DPIIT-recognized AI startup developing creator-focused technologies across drone autonomy, image editing, and multilingual content creation. Its flagship products include GarudaOne, India's first sub-250g voice-controlled creator drone with an onboard AI agent; Editra, an AI-powered image editing platform; and JusDub, an AI dubbing solution for Telugu and other Indic languages. Incubated at RTIH-Tirupati and NSRCEL, IIM Bangalore, the startup has secured a INR20 lakh Startup India Seed Fund grant, published a design patent for GarudaOne, and won multiple national hackathons for its AI innovations, contributing to the growth of India's indigenous AI and creator technology ecosystem.

About the Founder

K. Arjun Sai is a young entrepreneur and technology innovator from Tirupati who founded Aatonovaz Technologies in 2025 at the age of 21. A B.Tech graduate from Mohan Babu University, he also completed a specialized programme in Artificial Intelligence from IIT Ropar, Punjab. Driven by a passion for building indigenous technology solutions, Arjun chose entrepreneurship over a corporate career, including a reported employment offer carrying an annual package of INR72 lakh, and went on to establish a startup focused on AI and creator technologies.



End-to-End AI Video Creation Platform

3. Fresh Pod

Enterprise Name	Fresh Pod
Founder Name	Bhaskar
Enterprise Type	Micro
Date of Incorporation	2025
District	East Godavari

About Enterprise

Fresh Pod, incubated at RTIH, manufactures automated helmet cleaning, sanitization, and disinfection solutions for rider hygiene, fleet operations, and commercial applications. Its product portfolio includes helmet sanitization machines, disinfection systems, cleaning machines, and hygiene kiosks, offering technology-driven cleaning cycles completed in approximately five minutes. The company has deployed over 130 machines across India, Nepal, and Sri Lanka, serving customers such as HP, Vega, Hero, and Nexus. Its innovations have earned national and international recognition, including a Gold Medal at the 38th International Exhibition of Innovations in Serbia, Silver Medals and an Excellence Award at the BRICS Innovation Forum, and the Best Innovation Startup (Andhra Pradesh) award from the Entrepreneurs Association of India. Fresh Pod continues to expand its footprint while exploring new technology-led product innovations.

About the Founder

Bhaskar, an engineer and former software professional, founded Fresh Pod after recognizing an unmet need for automated helmet hygiene solutions. Combining technology and entrepreneurial vision, he transformed the idea into a manufacturing venture focused on practical, innovation-led products.



Bluepod



Redpod



Blackpod

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India's Sunrise State

4. Sri Vignan Technologies

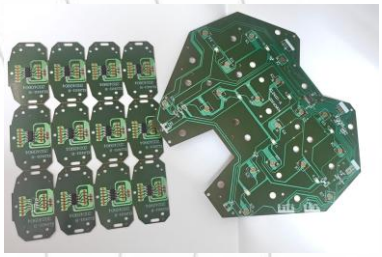
Enterprise Name	Sri Vignan Technologies
Founder Name	K. Venkata Kamesh
Enterprise Type	Micro
Date of Incorporation	2018
District	Tirupati

About Enterprise

Sri Vignan Industrial Solutions is a technology-driven electronics and product engineering enterprise based in Tirupati. The enterprise specializes in the design, development, and manufacturing of drone electronics and autonomous drone systems. Its capabilities include flight-controller-based platforms, custom printed circuit boards (PCBs), embedded systems, Android-based control software, and vision-based automation using machine learning. The company also offers 3D modelling and 3D technology solutions and collaborates with toy manufacturers to develop technologically advanced toys. Its key clients include IIT Tirupati, Amara Raja Group, Innomations, Toyzone, Mangal Industries, Tirumala Tirupati Devasthanams, NGen Water Solutions and Amaze Automation and Engineering Services.

About the Founder

K. Venkata Kamesh, founder and CEO of Sri Vignan Technologies, is an electronics and product engineer with expertise in drone electronics, PCB design, embedded systems, 3D technologies, and industrial automation. Leveraging his technical capabilities, he has developed advanced engineering solutions, including an automated sensor-calibration drone deployment system for ISRO at the Sriharikota launch facility.



Hammer Frog Game PCB



3D Printer Mother Board

5. Semapi Instruments Private Limited

Enterprise Name	Semapi Instruments Private Limited
Founder Name	B. Sreevani
Enterprise Type	Micro
Date of Incorporation	2017
District	Visakhapatnam

About Enterprise

Semapi Instruments manufactures instruments for vibration analysis, condition monitoring, and predictive maintenance, helping industries detect equipment issues early, reduce downtime, and optimize maintenance planning. Its product portfolio includes vibration analysers, vibration meters, data loggers, and specialized systems for measuring noise, shock, and vibration in industrial equipment. Backed by ISO 9001:2015 certification and a patented technology for slow-speed bearing testing, the company serves customers across India and has established a presence in international markets including Kenya, the UAE, Sri Lanka, and other countries across Africa, Asia, and Europe.

About the Founder

B. Sreevani, an IIM Visakhapatnam alumna, leads the enterprise's specialised instrumentation and international-market growth. Her leadership combines technical product development with an export-oriented business approach.





DSP Logger expert



V. Agri-Tech & Circular Economy

Andhra Pradesh is promoting a sustainable Agri-Tech and Circular Economy ecosystem through resource recovery, recycling and waste-to-value enterprises. Supported by Extended Producer Responsibility (EPR) frameworks and the INR 1,500 crore Critical Mineral Recycling Incentive Scheme, the State is enabling green manufacturing, circular business models and low-carbon industrial growth. A 1,000 acre Rare Earth and Critical Mineral Park is proposed at Pydipala in Anakapalli district, further strengthening the State's circular economy ecosystem.

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V. Agri-Tech & Circular Economy

1. Nature Farmeasy Tech Solutions Private Limited

Enterprise Name	Nature Farmeasy Tech Solutions Private Limited
Founder Name	Goutham Gembali
Enterprise Type	Micro
Date of Incorporation	2024
District	Parvathipuram Manyam

About Enterprise

Nature Farmeasy Tech Solutions develops affordable machines and renewable-energy products for farmers and rural communities. Its portfolio includes portable solar pumps, electric and solar sprayers, millet dehullers and processing machines, solar streetlights, energy carts and three-wheeler electric loaders. These products are designed to reduce manual work, save time and improve farm productivity, especially for small and remote farms. The company serves users across India and also has a presence in the United States and South Africa. By combining compact design, solar power and local agricultural needs, the enterprise offers practical solutions for irrigation, spraying, transport and millet processing.

About the Founder

Goutham Gembali, a young entrepreneur with a passion for rural innovation, chose to leave a promising corporate career to pursue solutions for India's farming community. Motivated by first-hand exposure to the challenges faced by small and marginal farmers, he dedicated himself to developing practical, affordable technologies that improve farm productivity and reduce labour-intensive work. His entrepreneurial journey reflects a commitment to making modern technology accessible to rural India.



Farm Machinery and Solar-powered Solutions

2. Peelon Agrifresh Private Limited

Enterprise Name	Peelon Agrifresh Private Limited
Founder Name	Dr. Taraka Ramji Moturu and Dr. Venkata Ravi Shankar Ummidi
Enterprise Type	Micro
Date of Incorporation	2024
District	Visakhapatnam

About Enterprise

Peelon Agrifresh develops compostable and biodegradable packaging for fresh produce and other food supply chains. Its products include biodegradable bags, packaging films, fresh-produce covers, export packaging and food-preservation packaging. The material is designed not only to replace single-use plastic but also to help fruits and vegetables remain fresh for longer, which can reduce food loss during transport and storage. The company serves Andhra Pradesh, Karnataka, Maharashtra and Kerala and exports to the USA, Mexico, Honduras and Guatemala. Its patented packaging technology has received recognition at the IIP Packathon and won first prize from Brave New Food.

About the Founders

Dr. Taraka Ramji Moturu and Dr. Venkata Ravi Shankar Ummidi leveraged their expertise in plant sciences, biotechnology, and food preservation to develop sustainable packaging solutions for the fresh produce industry. Driven by a shared vision to reduce food waste and dependence on conventional plastics, they transformed scientific innovation into a commercially viable biodegradable packaging enterprise.



Biodegradable packaging

3. Bindhu Industries

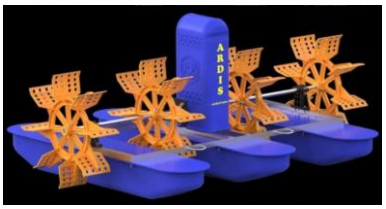
Enterprise Name	Bindhu Industries
Founder Name	Bindu and Vamsi
Enterprise Type	Micro
Date of Incorporation	2017
District	West Godavari

About Enterprise

Bindhu Industries manufactures aquaculture aeration systems and water oxygenation equipment for shrimp and fish farming. Its product portfolio includes paddle wheel aerators, long arm aerators, power-saving aerators, aquaculture aerators, shrimp farm aerators, fish farm aerators, and aerator floats. The company has established a pan-India presence across 20 states, serving customers such as IFB Agro, MEIL, Valvin, and DAPL Agro Products, and is exploring opportunities in international markets including Ecuador.

About the Founders

Bindu and Vamsi brought together their experience in software and aquaculture trading to address a gap in the availability of high-quality, indigenous aeration solutions. Recognizing the growing needs of the aquaculture sector, they founded Bindhu Industries in 2017 and developed it into a specialized manufacturing enterprise.



Paddle Wheel Aerator



Long Arm Aerators



Power Saving

4. Greenjams Buildtech Private Limited

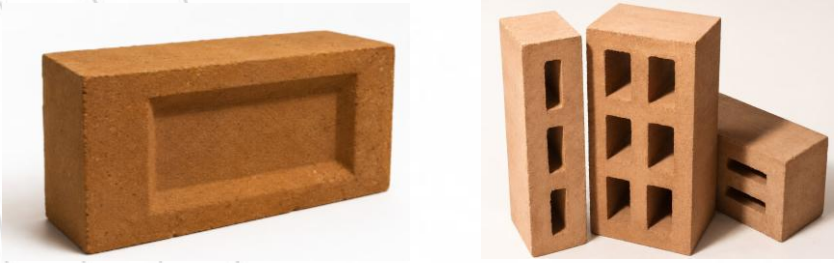
Enterprise Name	Greenjams Buildtech Private Limited
Founder Name	Tarun Jami
Enterprise Type	Micro
Date of Incorporation	2019
District	Visakhapatnam

About Enterprise

GreenJams is a clean-technology company developing sustainable building materials that reduce the environmental impact of construction. Its flagship product, Agrocrete, is a cement-free building block made from agricultural residue and industrial by-products, offering a practical alternative to conventional construction materials. With Agrocrete and BINDR technologies patented across seven countries, the company converts agricultural waste into value-added products, helping reduce crop burning while promoting resource efficiency. By combining strength, thermal insulation, and carbon storage capabilities, Agrocrete addresses both construction-related emissions and agricultural waste challenges, providing builders and developers with a climate-friendly, Made-in-India construction solution.

About the Founder

Tarun Jami, a Ph.D. in Civil Engineering, founded Greenjams to develop sustainable construction materials from agricultural waste. Through his research and entrepreneurial efforts, he has advanced the application of circular economy principles in the construction sector, creating innovative building solutions.



Agrocrete- Cement free building blocks

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5. Green Husk Cocofiber Private Limited

Enterprise Name	Green Husk Cocofiber Private Limited
Founder Name	Pavani Rama Tulasi Yerra
Enterprise Type	Small
Date of Incorporation	2025
District	Anakapalli

About Enterprise

Green Husk Cocofiber converts coconut waste into useful and eco-friendly products. It manufactures coco coir fibre bales, coco peat blocks, body and kitchen scrubbers, and raw material used for ropes, mats and other coir products. By processing husk that may otherwise be discarded, the enterprise supports a circular-economy model and creates value from an agricultural by-product. It supplies domestic and export-oriented value chains and has a market presence in China, Dubai and Malaysia. The company is the first private limited firm in the Nakkapalli coco-fibre cluster and is working to expand its production capacity, improve efficiency and build a stronger product brand.

About the Founder

Pavani Rama Tulasi Yerra, a woman entrepreneur, built on her family's coco-based business to create a value-added enterprise focused on innovation, sustainability, and market expansion. By identifying new applications for coco-based products and adopting modern business practices, she has driven the company's growth while promoting environmentally responsible solutions.



Coco Fiber Block



VI. SHG & Women-Led Enterprises

Andhra Pradesh is advancing women-led entrepreneurship through its extensive SHG network, comprising 84 lakh rural women and 28 lakh urban women, including more than 10 lakh women-owned MSMEs. Through SWAYAM AP and Swarna Andhra Vision 2047, the State aims to create 5 lakh additional women entrepreneurs in 2026-27, expand market access, and drive inclusive growth with women at the forefront of enterprise development.

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VI. SHG & Women-Led Enterprises

1. Adarana Jute Bags

Enterprise Name	Adarana Jute Bags
Founder Name	Vasundhara Machha
Enterprise Type	Micro
Date of Incorporation	2020
District	Nandyal

About Enterprise

Adarana Jute Bags manufactures, wholesales, and retails eco-friendly jute bags for a wide range of personal, institutional, and commercial uses. Its product portfolio includes lunch bags, shopping bags, school bags, laptop bags, folders, gift bags, return-gift bags, and thambulam bags. In addition to manufacturing finished products, the enterprise supplies raw materials such as jute, cotton, ikkat, kalamkari, and batik fabrics to artisans and small businesses. Through jute bag-making and screen-printing training programmes, it also supports skill development, entrepreneurship, and livelihood generation within the local community.

About the Founder

Vasundhara Machha, founder of Adarana Jute Bags, has built a resilient enterprise rooted in sustainability, innovation, and community development. Through her focus on eco-friendly alternatives and livelihood creation, she has promoted responsible consumption while supporting local employment and entrepreneurship.



Jute Bags

2. Amogha's Herbals

Enterprise Name	Amogha's Herbals
Founder Name	Mounika Arava
Enterprise Type	Micro
Date of Incorporation	2023
District	Tirupati

About Enterprise

Amogha's Herbals develops plant-based and herbal personal-care products customised to customer requirements. It began in 2015 with around four products and now offers about 25–30, including soaps and other personal-care formulations. Its herbal hair dye has found customers among Telugu communities overseas. The enterprise serves customers in India and abroad, including overseas bulk orders and returning customers. Production is managed by a small core team, with daily-wage workers engaged as needed.

About the Founder

Mounika Arava is a first-generation entrepreneur with an M.Pharmacy in Pharmacognosy and a gold medal received from the Hon'ble Prime Minister of India for academic excellence. Previously, as an Assistant Professor at Narayana Medical College, Nellore, she developed the venture from homemade herbal formulations shared with doctors, friends and relatives, launching a Facebook page in December 2015. She addressed challenges in genuine herbal raw-material sourcing over about three years, alongside pricing and licensing costs. The Digital Mahila entrepreneurship community helped her develop digital marketing skills and secure regular orders.







Herbal Skincare Products

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3. V Kola

Enterprise Name	V Kola
Founder Name	Vishalakshi Kola
Enterprise Type	Micro
Date of Incorporation	2026
District	Tirupati

About Enterprise

V Kola is a Kalamkari and traditional textile enterprise based in Srikalahasti, Andhra Pradesh, combining traditional hand-drawn and hand-painted art with contemporary fashion. It emphasises customisation and design innovation, working with skilled artisans from rural areas and with institutions such as NIFT on design projects. Its range extends beyond Kalamkari to GI-linked products, handloom and traditional sarees from different regions of India. The enterprise held its first fashion show in Chennai in 2018 and collaborated with luxury brands. Its participation in Bharat Tex led to buyer enquiries from Kuwait and Oman. It aims to take Srikalahasti Kalamkari to international fashion platforms, including Paris Fashion Week.

About the Founder

Vishalakshi Kola from Srikalahasti holds an M.A. in English Literature from Annamalai University and later completed a Diploma in Fashion Design. After her marriage in 2006 she began exploring the traditional Kalamkari art of Srikalahasti, driven by passion and the aim of creating livelihoods for artisans, particularly women in rural and small-town communities. She started by customising fabrics with local artisans and, from around 2006–07, curated collections each year around the Dasara season. She personally develops concepts, colours, designs and layouts, and manages sourcing, quality control, client interaction and marketing, with Instagram and digital platforms playing a key role.



Kalamkari Textiles, Bags, Accessories and Home Decor Products

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4. Adigo Coir Products

Enterprise Name	Adigo Coir Products
Founder Name	Allam Gowthami
Enterprise Type	Micro
Date of Incorporation	2023
District	Nandyal

About Enterprise

Adigo Coir Products is a women-led coir manufacturing enterprise producing coir door mats and coir rope from locally available coconut fibre, promoting the sustainable utilization of natural and renewable resources. With support under the PMEGP (Prime Minister's Employment Generation Programme) scheme, the enterprise expanded from door mat manufacturing to in-house rope production, creating employment opportunities for local women and providing training to 200 individuals. The initiative has also fostered women-led entrepreneurship, with several trainees going on to establish their own coir manufacturing units, further strengthening local livelihoods and the coir value chain.

About the Founder

Allam Gowthami is a woman entrepreneur who started her journey after completing Coir Board training. Beginning with door mats, she expanded into coir rope manufacturing with PMEGP support. Her entrepreneurial journey focuses on women's employment, skill development and encouraging trained women to start their own enterprises.



Handcrafted Products

5. Mana Manyam Producers Company – Avani Organics

Enterprise Name	Mana Manyam Producers Company – Avani Organics
Founder Name	Usha and Bindu
Enterprise Type	Micro
Date of Incorporation	2022
District	Visakhapatnam

About Enterprise

Mana Manyam Producers Company, through the Avani Organics brand, connects nearly 120 natural and organic farmers directly with consumers. It buys produce at the farm gate, makes prompt payments and processes grains, millets, pulses, flours, spices, oils, honey, jaggery, snacks and dehydrated foods. The products are sold through its own outlets and franchise partners across India. Its mechanized processing centre follows natural and organic production practices and supports around 45 livelihoods, mainly for women. The enterprise holds FSSAI, NPOP and PGS-related credentials and received the Rythunestham Award. It is also expanding towards larger food processing, incubation and export-oriented production.

About the Founders

Usha and Bindu founded Mana Manyam Producers Company in 2022 to create a direct market link between natural and organic farmers and consumers. By building a farmer-centric enterprise focused on fair sourcing, value addition, and market access, they have helped strengthen farmer incomes while promoting sustainable agriculture and organic food systems.



Organic Snacks



Jaggery Powder



Millet Upma



VII. Pharma & Med-Tech

Andhra Pradesh is strengthening its healthcare manufacturing base, with over 200 pharmaceutical units already operating in the State. The Andhra Pradesh MedTech Zone (AMTZ) and the proposed Bulk Drug Park are helping expand pharmaceutical and medical device manufacturing. Investments from leading companies such as Dr. Reddy's Laboratories, Laurus Labs, and Aurobindo Pharma are driving MSME participation across the pharma and MedTech value chain.

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VII. Pharma & Med-Tech

1. Akrivis Healthcare Private Limited

Enterprise Name	Akrivis Healthcare Private Limited
Founder Name	Dr. Sarat Babu Janipalli
Enterprise Type	Micro
Date of Incorporation	2022
District	Visakhapatnam

About Enterprise

Akrivis Healthcare develops products in exosome technology, regenerative medicine, nanobiologics, and medical devices. It began with exosome-based cosmetic products and has since built research, formulation, and manufacturing capabilities for regenerative healthcare solutions. Its portfolio includes exosome therapeutics, cosmetic formulations, eye gels, face and hair serums, and other biomaterial-based products. The company serves leading clients such as Dr. Reddy's and VLCC, reflecting its growing presence in the healthcare and wellness sectors. It operates an ISO 9001:2015-certified facility, follows ISO 22716:2007 standards, holds US FDA registration, and has received recognition from the Quality Council of India. It also contributes as an advisory member to the Bureau of Indian Standards, while serving markets in India, the UK, Canada, and Malaysia.

About the Founder

Dr. Sarat Babu Janipalli established the company to transform cutting-edge research into accessible healthcare innovations. Leveraging his work in exosome technology, biomaterials, and regenerative applications, he has driven the development of science-based products aimed at advancing preventive, restorative, and regenerative healthcare.



Hair serum



B-seqnc eye gel



Ice apple under



Ice apple face

2. Dentelligent Dental Solutions Private Limited

Enterprise Name	Dentelligent Dental Solutions Private Limited
Founder Name	Venkata Siva Prasad Gandi
Enterprise Type	Micro
Date of Incorporation	2018
District	Visakhapatnam

About Enterprise

Dentelligent Dental Solutions is a digital dental laboratory and dental-prosthesis manufacturer based in Visakhapatnam. It produces zirconia crowns and bridges, porcelain-fused-to-metal restorations, DMLS restorations, implant prostheses, screw-retained restorations, veneers and precision attachments. The company also provides digital design and intraoral-scan services, allowing dental clinics to move from scanning to finished restoration through an integrated process. It serves dental professionals and customers across Andhra Pradesh and Telangana. The laboratory holds ISO 9001:2015, ISO 13485:2016, ISO 45001:2018 and ISO 14001:2015 certifications and is recognized as Visakhapatnam's first MLS laboratory.

About the Founder

Venkata Siva Prasad Gandi, a BDS and MBA graduate, leveraged his clinical expertise and business acumen to establish the company. His approach integrates implant manufacturing, advanced restorations, and digital dental workflows under one roof.







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3. Labnova Diagnostics Private Limited

Enterprise Name	Labnova Diagnostics Private Limited
Founder Name	Suri Babu
Enterprise Type	Micro
Date of Incorporation	2023
District	Kakinada

About Enterprise

Labnova Diagnostics is engaged in the development and manufacturing of medical devices and in-vitro diagnostic products. Its product portfolio includes electrolyte analysers, biochemistry analysers, hematology analysers and other diagnostic products and reagents. The company serves healthcare and life-science customers in India and exports to Nepal, Rwanda and Vietnam. Its major clients include Quality Care, Kamineni Life Sciences, Bmed Healthcare Pvt. Ltd., Curdia Life Sciences Pvt. Ltd., Kotwal Traders and Shree Agencies. The enterprise received the COSIDICI National Award 2021 as Outstanding Entrepreneur.

About the Founder

Suri Babu is a first-generation entrepreneur with an M.Sc. in Analytical Chemistry from Acharya Nagarjuna University. Before establishing Labnova, he worked for nearly five years as Manager in the R&D (Chemistry) Department at Sensa Core Medical Instrumentation Pvt. Ltd. His experience in chemistry, research and medical instrumentation supported his transition into entrepreneurship and the development of indigenous diagnostic products.



Hematology Analyzers



Electrolyte Analyzer



Blood Glucose Meter

4. IMIS Pharmaceuticals

Enterprise Name	IMIS Pharmaceuticals
Founder Name	Vaidya Dr. D. L. Narayana
Enterprise Type	Micro
Date of Incorporation	1981
District	Guntur

About Enterprise

IMIS Pharmaceuticals is an Ayurvedic medicine manufacturer based in Vijayawada, Andhra Pradesh, with a legacy spanning over 90 years. It combines traditional Telugu medicinal knowledge and classical ayurvedic formulations with modern manufacturing practices, focusing on quality and affordability. Its portfolio includes more than 350 classical formulations and over 250 proprietary Ayurvedic medicines, including Antanil Syrup, Dermonim Lotion, Essidan Tablets, Antanil Oil, Digem Pro and Imidigo Syrup. The company serves healthcare professionals and consumers in domestic and international markets, including exports to the Czech Republic.

About the Founder

Vaidya Dr. D. L. Narayana (late) was an Ayurvedic physician and entrepreneur who carried forward his family's longstanding tradition of Ayurvedic medicine. With a background in commerce and a Diploma in Ayurvedic Medicine, he expanded the family's medical practice into large-scale manufacturing through Indian Medicine Industries (IMIS), established in 1970. He helped develop the company's manufacturing and distribution capabilities while promoting traditional Ayurvedic formulations. His work laid the foundation for IMIS Pharmaceuticals, incorporated in 1981.



Antanil Syrup



Dermonim Lotion



Antanil Oil



Digem Pro



Essidan Tablets

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5. Glaukos Algae Technologies Private Limited

Enterprise Name	Glaukos Algae Technologies Private Limited
Founder Name	N. P. Jayaprakash
Enterprise Type	Small
Date of Incorporation	2019
District	Nellore

About Enterprise

Glaukos Algae Technologies develops sustainable marine biotechnology solutions for nutraceuticals, pharmaceuticals, aquaculture feed, cosmetics, and biofuels. The company has developed patented marine microalgae cultivation and processing technology and established a 25-acre commercial production facility for β-carotene-rich Dunaliella salina. Supported by a collaboration with CSIR-NIO, it is advancing the commercialization of natural microalgal pigments and nutraceutical ingredients. Its products are supplied to domestic and international markets, strengthening India's presence in the global algae-based biotechnology sector.

About the Founder

N. P. Jayaprakash is the Founder & Managing Director of Glaukos Algae Technologies. He has over 25 years of entrepreneurial experience across hospitality and biotechnology. He established Glaukos to develop sustainable marine biotechnology solutions and high-value algae-based products for export.



Glaukopid: Green Microalgae Powder with Protein



Glaukotene: Red Marine Microalgae Powder



VIII. Food Processing

Andhra Pradesh has established a robust food processing ecosystem by leveraging its strengths in agriculture, horticulture, aquaculture, and dairy. Backed by the Food Processing Policy 4.0 (2024-29), the State is targeting INR 30,000 crore in investments and 3 lakh additional jobs by 2029 through value-added food production and export oriented growth. The proposed Organic Food Park at Makavarapalem in Anakapalli district is expected to strengthen the ecosystem and enhance MSME participation across the agri-food sector.

VIII. Food Processing

1. WEST-IN Chocolate

Enterprise Name	WEST-IN Chocolate
Founder name	K. Srinivasa Rao
Enterprise Type	Small
Date of Incorporation	2024
District	East Godavari

About Enterprise

West-IN Chocolate Manufacturing Unit (SV Infra), based in East Godavari district, is engaged in cocoa processing and chocolate manufacturing, producing a range of chocolates, processed cocoa and value-added confectionery products. The enterprise has established manufacturing operations employing 15 people and serves distributors and consumers across Andhra Pradesh and other parts of India. The enterprise focuses on strengthening domestic cocoa processing capabilities, developing quality confectionery products and creating opportunities for value addition in Andhra Pradesh's food-processing sector.

About the Founder

K. Srinivasa Rao, an engineering graduate, ventured into chocolate manufacturing with the ambition of building a value-added food-processing enterprise in Andhra Pradesh. Moving beyond his technical background, he focused on developing capabilities in cocoa processing, chocolate production and confectionery manufacturing. His entrepreneurial journey reflects a determination to explore new business opportunities in the food-processing industry and build a locally established chocolate brand. Through WEST-IN, he is working to expand the enterprise's manufacturing capabilities and market presence, demonstrating the potential for entrepreneurship in the State's growing confectionery sector.



Types of Chocolate

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India's Sunrise State

2. Golden Honey-Bee Farm

Enterprise Name	Golden Honey Bee Farm
Founder Name	K Sriramaraju
Enterprise Type	Micro
Date of Incorporation	2019
District	East Godavari

About Enterprise

Golden Honey Bee Farm is engaged in scientific beekeeping, honey production and the development of value-added honey products. Starting with around 50 bee boxes, the enterprise has expanded its operations to nearly 1,400 - 1,800 bee boxes and has established capabilities in sustainable beekeeping and honey production. The enterprise also provides training in scientific beekeeping and honey production to aspiring entrepreneurs, MSMEs and other stakeholders, having trained more than 3,000 people. Its institutional engagements include training programmes for the Telangana Agriculture Department and programmes associated with NIMSME, while it has also entered into an MoU with the Government of Andhra Pradesh for training youth in honey bee production. The enterprise has also exported its products to Singapore.

About the Founder

a K. Sriramaraju is an MBA graduate in Finance and a first-generation entrepreneur who transitioned from a career as an Assistant Project Manager with DRDA, Chittoor, to establish Golden Honey Bee Farm in 2019. Beginning with around 50 bee boxes, he gradually scaled the enterprise into a larger beekeeping and honey-production operation. His focus on scientific beekeeping, value-added honey products and knowledge-sharing has enabled the enterprise to combine commercial honey production with entrepreneurship and livelihood development through training.



Honey Product

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3. MKC Enterprises (Meena Kavya Sri Charan Enterprise)

Enterprise Name	MKC Enterprises (Meena Kavya Sri Charan Enterprise)
Founder Name	Nelakurthi Murali
Enterprise Type	Micro
Date of Incorporation	2022
District	Nellore

About Enterprise

MKC Enterprises is a Nellore-based food processing enterprise manufacturing ready-to-cook chapatis, pooris, parotas and phulkas. It has grown into a reliable supplier for institutional customers, including IRCTC and industries in Sri City, while generating employment opportunities for local communities and supporting large-scale food production. The unit has an annual turnover of INR 240 Lakh, an investment of INR 45 Lakh and employment for 50 persons. Achievement: State Women's Day Award presented by the Hon'ble Chief Minister.

About the Founder

Nelakurthi Murali is the founder of MKC Enterprises, a food processing enterprise specializing in the manufacture of ready-to-cook chapatis, pooris, parotas and phulkas. Under his leadership, the enterprise has grown into a reliable supplier for institutional customers, including IRCTC and industries in Sri City.



Chapatis



Pooris

4. UBR Farm Fresh LLP

Enterprise Name	UBR Farm Fresh LLP
Founder Name	V. Umapathi
Enterprise Type	Micro
Date of Incorporation	2025
District	Tirupati

About Enterprise

UBR Farm Fresh LLP, established in January 2025 in Tirupati district, is engaged in fruit processing and value-added food manufacturing, catering to domestic and international markets. The enterprise specialises in processed fruit products, including 10 mm and 20 mm mango dices and frozen mango pulp, supporting the growing demand for high-quality fruit ingredients in the food-processing industry. By providing employment for 40 people, UBR Farm Fresh has developed a presence in domestic and export markets, serving clients such as Shimla Hills and Next Naturals. The enterprise is also pursuing BRC certification to strengthen its food-safety and quality-management systems.

About the Founder

V. Umapathi, a B.Sc. graduate from Chittoor district, brings extensive experience in the fruit and vegetable processing industry, having previously worked with Leon Food Products Pvt. Ltd. and Global Farm Fresh Pvt. Ltd. Drawing upon his understanding of agricultural sourcing, processing operations, quality requirements and market dynamics, he established UBR Farm Fresh LLP in 2025 with the ambition of building a competitive fruit-processing enterprise in Andhra Pradesh. His entrepreneurial journey represents the transition from industry experience to establishing an independent manufacturing venture, leveraging his technical and commercial knowledge to develop products for domestic and international markets





Mango Pulp

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5. Avyansh Cacao Industries Private Limited

Enterprise Name	Avyansh Cacao Industries Private Limited
Founder Name	Akhil Grandhi
Enterprise Type	Micro
Date of Incorporation	2024
District	East Godavari

About Enterprise

Avyansh Cacao Industries is a cocoa and chocolate manufacturing enterprise based in Rajamahendravaram, East Godavari district, Andhra Pradesh. Established in 2024, the company is engaged in the manufacture of cocoa products, chocolates and chocolate confectionery. The enterprise focuses on developing quality cocoa-based products under its Bo Fiction brand, contributing to value addition in the food-processing sector.

About the Founder

Akhil Grandhi is a first-generation entrepreneur with a Master's degree in Industrial Engineering. He founded Avyansh Cacao Industries Private Limited with a vision to venture into chocolate manufacturing and develop quality cocoa-based products under the Bo Fiction brand. His entrepreneurial initiative reflects an interest in developing value-added cocoa products and building a presence in the chocolate manufacturing industry.



Types of Chocolate

6. Godavari Cocoa

Enterprise Name	Godavari Cocoa
Founder Name	Harsha Palacharla
Enterprise Type	Micro
Date of Incorporation	2024
District	Dr. B. R. Ambedkar Konaseema

About Enterprise

Godavari Cocoa, established in 2024 in Mandapeta, Dr. B. R. Ambedkar Konaseema district, is engaged in cocoa processing and the manufacture of premium cocoa ingredients for the chocolate and confectionery industries. The enterprise specialises in cocoa mass, couverture chocolate, cocoa butter, cocoa powder and other value-added cocoa products, with a focus on bringing out the distinctive flavour characteristics of Indian cocoa. By providing employment to 22 persons, Godavari Cocoa serves retail stores and confectionery businesses across India. By sourcing Indian cocoa beans and developing quality cocoa-based ingredients, the enterprise aims to strengthen domestic cocoa value addition, create market opportunities for cocoa growers and promote Indian-origin chocolate ingredients in wider markets.

About the Founder

Harsha Palacharla, a Civil Engineering graduate, began his entrepreneurial journey in the construction sector before recognising the potential for value addition in cocoa grown in the Godavari region. Moving beyond his established field of expertise, he ventured into food processing and founded Godavari Cocoa in 2024, focusing on the manufacture of cocoa mass and couverture chocolate.



Cocoa Products



ANDHRA PRADESH
India's Sunrise State

IX. Tasting Corner

1. Mibbles Food Products Private Limited

Enterprise Name	Mibbles Food Products Private Limited
Founder Name	K.V.R. Subba Reddy
Enterprise Type	Small
Date of Incorporation	2023
District	Nandyal

About Enterprise

Mibbles Food Products is a millet-based agri-food enterprise established in 2019, integrating the entire value chain from cultivation and farmer engagement to processing, branding, and exports. The company produces a diverse range of millet-based foods, including flours, semolina, biscuits, health mixes, noodles, pasta, savouries, and instant mixes, while working closely with 200-300 farmers across the Rayalaseema region. A significant milestone came during the International Year of Millets (2023), when founder K.V.R. Subba Reddy was featured in the Prime Minister's Mann Ki Baat and recognised in the commemorative coffee table book released for its 100th episode.

About the Founder

K.V.R. Subba Reddy is a first-generation entrepreneur and a qualified Cost Accountant who spent nearly three decades in senior finance and leadership roles, including as CFO in major corporate organizations across India. His entrepreneurial journey reflects resilience, social commitment, and a strong belief in creating sustainable livelihoods for farmers.



Ready-to-Eat Laddus



Instant Ready Mixes for Idly, Dosa, Kichadi and Pongal

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2. Native Araku Coffee

Enterprise Name	Native Araku Coffee
Founder	Ram Kumar Varma
Enterprise Type	Micro
Date of Incorporation	2011
District	Alluri Seetharama Raju

About Enterprise

Native Araku Coffee manufactures and sells specialty coffee sourced directly from tribal farmers in the Araku Valley. Its product range includes filter coffee, instant coffee, honey-gel coffee, chocolate-gel coffee, coffee chocolates, gift boxes, coffee jewellery and reusable or sustainable accessories. By reducing the role of middlemen, the enterprise aims to offer farmers better prices while giving customers traceable Araku-origin coffee. Its zero-waste and women-empowered model also supports community development and encourages tribal women to participate as entrepreneurs. The brand serves customers across India and has helped present Araku coffee to wider markets. It has received the Architects of Viksit Bharat Impact Award.

About the Founder

Ram Kumar Varma founded Native Araku Coffee to improve the livelihoods of tribal coffee growers by creating a direct farmer-to-consumer model. Inspired by the challenges faced by tribal farmers due to low prices and middlemen, he built the enterprise to ensure better market access, fair returns, and sustainable value creation while promoting the unique coffee heritage of Araku Valley.



Coffee, Chocolates and Sustainable Cup

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3. Mallaiah Sweets

Enterprise Name	Mallaiah Sweets
Founder	G. Venkateswara Rao
Enterprise Type	Micro
Date of Incorporation	2017
District	Krishna

About Enterprise

Mallaiah Sweets is a traditional sweets manufacturer based in Machilipatnam, Andhra Pradesh, known for its association with the region's iconic Bandar Laddu. The enterprise produces and markets traditional Indian sweets, including Bandar Laddu, Bandar Halwa and other regional delicacies, combining traditional recipes with a focus on authentic taste and quality.

A key highlight of the enterprise is its connection to the recognition of Bandar Laddu as a Geographical Indication (GI) product, reflecting the distinctive culinary heritage of Machilipatnam. The company contributes to preserving this regional food tradition while creating opportunities to take Andhra Pradesh's traditional sweets to wider markets.

The enterprise also serves international markets in Saudi Arabia, United Arab Emirates, Kuwait, Oman and Qatar, catering to demand for traditional Indian sweets among consumers overseas.

About the Founder

G. Venkateswara Rao is an entrepreneur associated with preserving and promoting Machilipatnam's traditional sweet-making heritage. His contribution to the Bandar Laddu industry includes involvement in the efforts that secured GI recognition for this iconic regional product. Through his entrepreneurial work, he supports the continued recognition of traditional Indian sweets and their expansion into wider domestic and international markets.



Bandar Laddu



Bandar Halwa

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India's Sunrise State

4. Swami Pootharekulu

Enterprise Name	Swami Pootharekulu
Founder Name	Kranti & Venkanna Babu
Enterprise Type	Micro
Date of Incorporation	2009
District	Dr. B. R. Ambedkar Konaseema

About Enterprise

Swami Pootharekulu, established in 2009 in Dr. B. R. Ambedkar Konaseema district, is engaged in the preparation and marketing of Atreyapuram Pootharekulu, a traditional Andhra Pradesh sweet renowned for its delicate, paper-thin layers and distinctive preparation technique. Recognised under the One District One Product (ODOP) initiative and Geographical Indication (GI) framework, Pootharekulu represents the rich culinary heritage of the Godavari region. By providing employment for 10 persons, the enterprise serves distributors and consumers across Andhra Pradesh and other parts of India. By combining traditional preparation methods with organised production and marketing, Swami Pootharekulu is expanding the reach of this regional delicacy while preserving its craftsmanship and cultural identity.

About the Founders

Kranthi and **Venkanna Babu** are entrepreneurs dedicated to preserving and expanding their family's traditional Pootharekulu-making business. Building upon nearly three decades of family experience in preparing this celebrated Atreyapuram sweet, they have worked together to transform a traditional livelihood into an organised food enterprise. While Mr. Venkanna Babu brings the family's established knowledge of preparation techniques, Ms. Kranthi contributes to strengthening business operations and expanding market outreach.





Pootharekulu

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