

RESPONSES TO PRE-BID QUERIES (Part 2)

S. No.	Reference Clause / Section	Clarification Sought / Suggestion by the Prospective Bidders	APIIC Response
1.	<p>Clause 8.2.1 of RFP</p> <p>Entities Eligible to bid for the project:</p> <p>The following entities would be eligible to bid for the project either individually or as a Consortium.</p> <ul style="list-style-type: none"> • Private Limited Company • Public Limited Company <p>However the conditions prescribed in this RFP apply to the Bidding Entity or the Bidding Consortium.</p>	<p>Request for Inclusion of Proprietorship Firms and Co-operative Societies</p> <p>The current eligibility criteria, as per the RFP, permit only Private Limited and Public Limited Companies to participate in the tender process. This restricts the ability of other competent entities such as Proprietorship Firms which may have substantial relevant experience and financial capacity—to participate, either individually or as part of a consortium. We respectfully request APIIC to consider issuing a corrigendum to allow participation of Proprietorship Firms, provided they meet the technical and financial eligibility criteria outlined in the RFP. This will help promote broader competition and inclusive participation from diverse entities.</p>	<p>Entities with the required technical and financial credentials may participate as Bidding Entity or as a member in the Bidding Consortium.</p>
2.	General	<p>Request for Clarification on Consortium Participation</p> <p>We seek clarification on the following aspects of consortium formation:</p>	<p>There is no restriction on the number of Consortium Members. Entities with the required technical and financial credentials may participate as a member in the Bidding Consortium. However, Bidders are advised to thoroughly examine the RFP and adhere to the</p>

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		<p>a) Maximum Number of Consortium Members: Kindly confirm the maximum number of members permitted in a consortium.</p> <p>b) Permissibility of Non-Company Entities: If corrigendum is issued as requested above, would entities like Proprietorship Firms or LLP Firms be permitted as consortium members?</p>	<p>instructions provided therein with respect to the edibility of any consortium member, principles of the Memorandum of Understanding (MOU) to be executed between the members of a consortium and the proposal submission requirements in case of a Bidding Consortium.</p>
3.	General	<p>Clarification on Evaluation of Technical Experience and Net Worth in Consortium</p> <p>We further request clarification on how the following criteria are assessed when bidding as a consortium:</p> <p>a) Technical Experience Requirement: Will this requirement be evaluated based on:</p> <ul style="list-style-type: none"> The combined experience of all consortium members, or Proportional to the proposed equity share of each member? <p>b) Net Worth Requirement: Will the net worth requirement be assessed:</p> <ul style="list-style-type: none"> On a combined basis, aggregating net worths of all members, or In proportion to the proposed equity share of each consortium member? 	<p>a) Kindly refer to Clause 8.2.2 of RFP. The combined experience of all the member in the Bidding Consortium shall be considered.</p> <p>b) Kindly refer to Clause 8.2.3 of RFP. For purpose of evaluating the Financial Capability in case of a Bidding Consortium, the financial strength of all the Financially Significant Consortium Member(s) will be taken into consideration. Kindly refer to the definition of 'Financially Significant Consortium Member' at Clause 4.11 of RFP.</p>

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		Clear guidance on the above will help ensure that consortiums are structured correctly in compliance with the tender requirements.	
4.	<p>Clause 8.2.1 of RFP</p> <p>Entities Eligible to bid for the project:</p> <p>The following entities would be eligible to bid for the project either individually or as a Consortium.</p> <ul style="list-style-type: none"> • Private Limited Company • Public Limited Company <p>However the conditions prescribed in this RFP apply to the Bidding Entity or the Bidding Consortium.</p>	<p>The inclusion of other capable entities, such as Co-operative Societies, which possess the requisite experience and financial capacity to participate effectively, either independently or as part of a consortium.</p> <p>In this regard, we respectfully request APIIC to consider issuing a corrigendum permitting the participation of Co-operative Societies, subject to their compliance with the prescribed technical and financial eligibility criteria.</p> <p>Such an inclusion would foster wider competition and ensure more inclusive participation from diverse categories of qualified entities.</p>	Kindly refer to the response at S.No.1
5.	<p>Clause 8.2.2 & 8.2.3 of RFP</p> <p>Eligibility Criteria for Experience/Technical Capability & Financial Capability</p>	<p>We understand that the Technical Capability and Financial Capability of Bidder's Associates (subsidiary company) would also be eligible. Pls. clarify.</p>	<p>In computing the Technical Capability and Net Worth of the Applicant/Consortium Members under Clauses 8.2.2 and 8.2.3, the Technical Capacity and Net Worth of their respective Associates would also be eligible hereunder.</p> <p>For purposes of the RFP, Associate means, in relation to the Applicant/Consortium Member, a person who controls, is controlled by, or is under the common control with such Applicant/ Consortium Member (the</p>

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			“Associate”). As used in this definition, the expression “control” means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law.
6.	General	<ul style="list-style-type: none"> Request the Authority to provide Demarcation of allocated site boundary for all Site locations. Request the Authority to provide Contour and existing features (like HT lines, streams, water bodies, roads, settlements, hillocks, trees and others) details for all Site locations. Request the Authority to provide KML file of the all the site locations 	<ul style="list-style-type: none"> AutoCAD drawings of all the subject sites can be accessed through the ‘Downloads’ section at below links: AP Industrial Parks > AutoCAD Drawings of Large Park proposed in PPP Mode AP Industrial Parks > New AutoCAD Drawings of Large Park proposed in PPP Mode KML Files of all the subject sites can be accessed through the ‘Downloads’ section at below links: AP Industrial Parks > KML Files of Large Park proposed in PPP Mode